



Counsel  
egeibel@smithpachter.com

8000 Towers Crescent Drive, Suite 900  
Tysons Corner, VA 22182  
P: (703) 847-6300  
F: (703) 847-6312

## Erica J. Geibel

Ms. Geibel represents clients in the government contracts, white collar, and construction practice areas. She has significant experience in the area of compliance counseling and regularly reviews ethics and compliance programs, assists in training, and evaluates and tests internal controls. Ms. Geibel is a Certified Compliance & Ethics Professional having received her CCEP in 2017.

Her practice includes extensive work on independent monitor engagements, contractor responsibility and integrity issues, internal investigations, Anti-Kickback Act issues, Foreign Corrupt Practices Act compliance counseling, and civil False Claims Act issues, as well as all aspects of government contracts including small business issues, contract claims and disputes, bid protests, contract negotiations, contract review and contract drafting, and costing and pricing issues involving cost allocability and allowability.

In her construction practice, Ms. Geibel has represented major national and international contractors, as well as local contractors on a wide variety of construction issues. Her construction experience includes, but is not limited to, work on general negligence, differing site conditions, design changes, contract interpretation issues, and analysis of contractor claims.

Ms. Geibel is Co-Chair of the Fairfax Bar Association Government Contracts Section; member of the D.C. Bar Government Contracts and Litigation Community Steering Committee on which she serves as the Community Outreach Coordinator; and is an active member of the ABA Section of Public Contract Law, serving as Vice Chair of the Construction Division.

Ms. Geibel instructs courses on a variety of government contracts topics including ethics and compliance in government contracting. In 2017, Ms. Geibel was named a Virginia Super Lawyers "Rising Star."

## Practice Areas

- Construction
- Government Contracts
- Government Contracts Litigation

## Education

George Mason University School of Law (J.D., 2009, *cum laude*)

George Mason University (B.A., Government & International Politics, Departmental Honors, 2005, *cum laude*)

## Prior Legal Experience

Law Clerk, United States Attorney's Office for the District of Columbia

Law Clerk, Straus & Boies, LLP

## Bar Admissions

Commonwealth of Virginia

District of Columbia

## Court Admissions

Supreme Court of Virginia

United States Court of Federal Claims

U.S. District Court for the Eastern District of Virginia

United States Court of Appeals for the Federal Circuit

## **Professional Memberships**

American Bar Association

Virginia State Bar Association

Society of Corporate Compliance and Ethics

Professional Services Council

National Contract Management Association

Associated General Contractors

## **Publications, Presentations, & Courses**

Co-Author, *Performance Evaluations: Leveling the Playing Field*, The Procurement Lawyer, Volume 53, Number 1, Fall 2017, American Bar Association.

Co-Presenter, *Formation of Government Contracts and Protests*, D.C. Bar CLE, July 2017, Washington, D.C.

Co-Presenter, *Negotiating Subcontractor Agreements: Top 10 Issues Considered by Legal Counsel*, Jackson Lewis Government Contractor Employment Law Symposium, March 2016.

Co-Author, *Prior Material Breach and Laguna Construction: Adding Forfeiture to the Government's Arsenal*, ABA Forum on Construction Division 13 Newsletter, December 2016.

Co-Author, *Recent Developments in Foreign Corrupt Practices Act Enforcement*, ABA Young Lawyers Division Litigation Committee Newsletter, Summer 2016.

Co-Instructor, *Cost Allowability*, Federal Publications, Triannual Course, April 2016 through present.

Panelist, *Staying Out of Rough Waters: Claim Preparation to Settlement*, ABA Public Contract Law Section, Federal Procurement Institute, March 2016, Annapolis, Maryland.

Co-Author, *Passing-Through Claims on Federal Contracts*, ABA Public Contract Law Section, Federal Procurement Institute, March 2016.

Contributor, *Maryland*, Guide to State Procurement: A 50-State Primer on Purchasing Laws, Processes, and Procedures, Second Edition, ABA Public Contract Law Section, ABA Book Publishing, 2016.

Co-Author, *Alternative Dispute Resolution*, Chapter 23, Virginia Construction Law Deskbook, Virginia Law Foundation, 2015.

Co-Presenter, *Reviewing Government Contracts: Key Issues Considered by Legal Counsel*, Northern Virginia Society of Certified Public Accountants, December 15, 2015, Falls Church, Virginia.

Co-Author, *Challenging Negative Performance Evaluations: Confronting Hurdles at ASBCA and COFC*, The Procurement Lawyer, Volume 51, Number 1, Fall 2015, American Bar Association.

Presenter, *Legal Issues for Virginia Civil Engineers and Land Surveyors*, HalfMoon Education Inc., August 12, 2015, Richmond, Virginia.

Author, *Terminations for Convenience*, Advisor: The Journal of Professional CM/PM

Management, Vol. 1, No. 1, Fall 2012.

Presenter, *Benefitting from Federal Contractor Classifications: Minority-Owned, Woman-Owned and Other Small Business Concerns*, HalfMoon Education Inc., January 24, 2012, Fairfax, Virginia.

## **Awards and Recognition**

Virginia Super Lawyers "Rising Star," Government Contracts (2017)